

**Alexander Capital Wealth Management LLC**  
**October 8, 2021**  
**FORM CRS**

Alexander Capital Wealth Management LLC is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

**What investment services and advice can you provide me?**

We offer the following investment advisory services to retail investors: **Portfolio Management Services; Selection of other Advisors: Sponsor and Manager of Wrap Fee Program(s)**; Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Items 4, 7, 13 and 16 and Form ADV Part 2 Appendix 1 Brochures Items 4 and 5 by clicking this link <https://adviserinfo.sec.gov/firm/brochure/157714>.

**Account Monitoring** Your investment advisor monitors your investments on an ongoing basis and will conduct a review of client accounts on a no less than annual basis or more frequently if needed.

**Investment Authority** We manage investment accounts on a **discretionary** basis whereby **we will decide** which investments to buy or sell for your account. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing. We also offer **non-discretionary** investment management services whereby we will provide advice, but **you will ultimately decide** which investments to buy and sell for your account. You have an unrestricted right to decline to implement any advice provided by our firm on a non-discretionary basis.

**Investment Offerings** We offer advice on the following types of investments or products: equity securities, corporate debt securities, municipal securities, mutual fund shares, United States government securities, options contracts on securities, hedge funds, money market funds and ETFs. We may recommend that you use the services of a third party money manager ("TPMM") to manage all, or a portion of, your investment portfolio.

**Account Minimums and Requirements** In general, we do not require a minimum dollar amount to open and maintain an advisory account; however, we have the right to terminate your account if it falls below a minimum size which, in our sole opinion, is too small to manage effectively.

**Key Questions to Ask Your Financial Professional**

- **Given my financial situation, should I choose an investment advisory service? Why or Why Not?**
- **How will you choose investments to recommend to me?**
- **What is your relevant experience, including your licenses, education and other qualifications?**
- **What do these qualifications mean?**

**What fees will I pay?**

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services. For detailed information, refer to our Form ADV Part 2A and Form ADV Part 2 Appendix 1 Brochures by clicking this link <https://adviserinfo.sec.gov/firm/brochure/157714>.

- **Asset Based Fees** - Payable quarterly in advance based on the value of the assets
- **Fixed Fees** - Are negotiated with the client and charged in accordance with a written agreement
- **Performance-based Fees** - Payable monthly. Performance-based fees create an incentive for our firm to make investments that are riskier or more speculative than would be the case absent a performance fee arrangement. Since we manage both accounts that charge a performance-based fee and accounts that are charged another type of fee, we have an incentive to favor accounts for which we receive a performance-based fee.
- **Wrap Program Fees** - Payable quarterly in advance, based on the balance at end of billing period. Asset-based fees associated with a wrap fee program generally include most transaction costs and fees to a broker-dealer that has custody of the assets; therefore, the asset-based fee is higher than a typical asset-based advisory fee. Since our firm pays the transaction costs associated with securities transactions in your account, we have an incentive

to minimize the trading in your account.

Examples of the most common fees and costs applicable to our clients are: Custodian fees; account maintenance fees; Fees related to mutual funds and exchange-traded funds; transaction charges when purchasing or selling securities (for non wrap accounts); and other product-level fees associated with your investments.

**You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.**

**Key Questions to Ask Your Financial Professional**

- **Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?**

**What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?**

**When we act as your investment adviser**, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

- **Third-Party Payments:** Certain persons providing advice on behalf of our firm are registered representatives with our affiliated broker-dealer and or insurance agents with our affiliated Insurance agency. These persons receive compensation in connection with the purchase and sale of securities or insurance products or other investment products. Compensation earned by these persons is separate and in addition to our advisory fees. This practice presents a conflict of interest because they have an incentive to recommend investment/insurance products based on the compensation received rather than solely based on your needs.
- We may directly compensate non-employee (outside) consultants, individuals, and/or entities (Solicitors) for client referrals.
- We have entered into contractual arrangements with an employee of our firm (other than investment advisors), under which the individual receives compensation from our firm for the establishment of new client relationships.
- We may purchase IPOs or Secondaries in your advisory account, for which our affiliated broker dealer is part of the selling group. Advisors will not receive commission on these transactions, however our affiliated broker dealer will be compensated.

Refer to our Form ADV Part 2A and Form ADV Part 2 Appendix 1 Brochures by clicking this link <https://adviserinfo.sec.gov/firm/brochure/157714> to help you understand what conflicts exist.

**Key Questions to Ask Your Financial Professional**

- **How might your conflicts of interest affect me, and how will you address them?**

**How do your financial professionals make money?**

Our Company and the financial professional servicing your account(s) are compensated in the following ways: Financial professionals' compensation is based on the following factors: the amount of assets they service, the time and complexity required to meet the client's needs and the revenue the firm earns from the financial professionals advisory services. Other firm employees are salaried.

**Do you or your financial professionals have legal or disciplinary history?**

Yes, our firm or our financial professionals currently have legal or disciplinary history to disclose. These events are disclosed in either our Form ADV or the specific individual's Form U4. These documents can be found by going to [Investor.gov/CRS](http://Investor.gov/CRS).

**Key Questions to Ask Your Financial Professional**

- **As a financial professional, do you have any disciplinary history? For what type of conduct?**

You can find additional information about your investment advisory services and request a copy of the relationship summary at 212-687-5650 or click the link provided <https://adviserinfo.sec.gov/firm/brochure/157714>.

**Key Questions to Ask Your Financial Professional**

- **Who is my primary contact person?**
- **Is he or she a representative of an investment adviser or a broker-dealer?**
- **Who can I talk to if I have concerns about how this person is treating me?**

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**Exhibit to Form CRS**

Alexander Capital Wealth Management LLC is required to update its Form CRS when information in the Form CRS becomes materially inaccurate. This Exhibit summarizes the following material changes to the firm's Form CRS, implemented on October 8, 2021:

We have updated the section regarding how else our firm makes money and what conflicts of interest we have, to include the disclosure that our firm has the ability to purchase IPO's or Secondaries in your advisor account, for which our affiliated broker dealer is part of the selling group. Advisors will not receive commission on these transactions, however our affiliated broker dealer will be compensated.